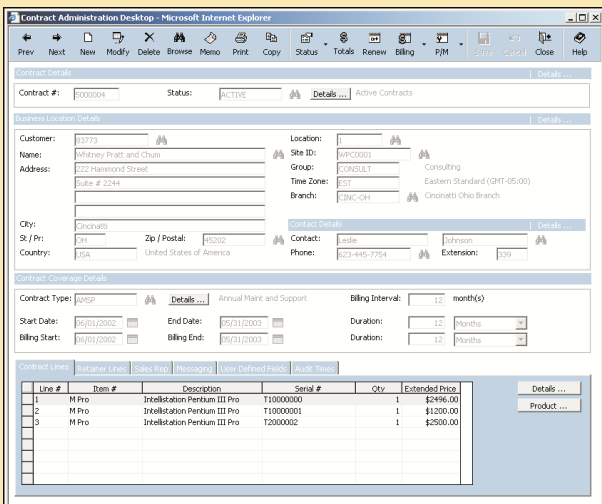




The Nexterna™ Clearview Contracts module provides a complete solution for creating, quoting, managing, and renewing contracts. It tracks all components of the contract including preventative maintenance, customer retainers, rental agreements, recurring billing, and deferred revenue. Service organizations can closely monitor contracts to maximize revenue, eliminate “free” service, and invoice correctly.



Overview

The Nexterna Clearview Contracts module offers advanced functionality in three key areas: contract creation, contract management, and financial management.

Contract Creation

The contract creation feature provides template-based contracts that can be quickly customized to offer specialized service packages or unique service arrangements for preferred customers. It allows users to set-up service entitlement options for each item. Flexible pricing based on the contract type, service coverage, preventative maintenance schedule, etc. can be set-up to match your pricing structure. While this flexibility is offered, manual or ‘bid’ pricing can be established for each individual billing schedule. Billing intervals, durations and invoicing terms can be customized for each contract.

- Customize contract business tables
- Access service entitlement details
- Use simple, template-based contracts
- Integrate retainer agreements
- Override pricing based on business requirements

Contract Management

The contract management feature reduces the time it takes to stay on top of important contract details – from warranty status and preventative maintenance schedules to service level performance and retainer expirations. In a matter of minutes, users can renew, amend, or change customer contracts. Product being returned from your customers will automatically adjust the service coverage under contract to reflect the return.

- Monitor SLA performance
- Effectively manage warranties
- Schedule and control preventative maintenance tasks
- Track retainer balances and expiration dates
- Simplify contract renewals, equipment rentals, amendments, and changes

Financial Management

The financial management feature makes it easy to monitor monthly budgets, as well as analyze overall contract profitability. Information such as total billings, revenue earned, work in progress, service costs, etc. is available for each contract. This functionality can handle recurring billing that is set-up for specific time periods, with the option to prorate. This process helps organizations to properly recognize deferred contract revenue. Invoices and journal entries to recognize revenue can be easily exported using our XML interface tool, Nexterna Clearview Link.

- Simplify recurring billing with a flexible, time-based system
- Recognize deferred revenue and produce the financial transactions for them
- Properly track and invoice contract billing and retainer revenue
- Easily export financial data
- Analyze contract profitability

Benefits

The Nexterna Clearview Contract module delivers a rich set of features for creating agreements, managing contract components, and handling the financial details. It provides the business information required to manage profitable contracts. Identifying and retaining the most profitable customers over the long-term gives companies the ability to maintain a strong bottom line.

Bill Type	Invoice #	Invoice Date	Start Date	End Date	Net Price	Ret
RENT FEE	1000000	11/30/2002	11/30/2002	12/30/2002	\$140.00	140
RENT FEE	1000000	12/31/2002	12/31/2002	01/30/2003	\$140.00	140

Nexterna Clearview Contract Totals

Invoice #	Date	Billing Type	Start Date	End Date	Rev. Recognised	Net Price
1000000	12/9/2002	RENT FEE	11/30/2002	12/30/2002	\$140.00	\$140.00
1000000	12/9/2002	RENT FEE	12/31/2002	1/30/2003	\$140.00	\$140.00
		RENT FEE	1/31/2003	2/27/2003	\$0.00	\$140.00
		RENT FEE	2/28/2003	3/30/2003	\$0.00	\$140.00
		RENT FEE	3/31/2003	4/29/2003	\$0.00	\$140.00
		RENT FEE	4/30/2003	5/30/2003	\$0.00	\$140.00
		RENT FEE	5/31/2003	6/29/2003	\$0.00	\$140.00
		RENT FEE	6/30/2003	7/30/2003	\$0.00	\$140.00
		RENT FEE	7/31/2003	8/30/2003	\$0.00	\$140.00
		RENT FEE	8/31/2003	9/29/2003	\$0.00	\$140.00
		RENT FEE	9/30/2003	10/30/2003	\$0.00	\$140.00
		RENT FEE	10/31/2003	11/29/2003	\$0.00	\$140.00
Sub Total:					\$200.00	\$1680.00

Nexterna Clearview Contract Profitability Detail

About Nexterna

In 2001 the first integrated Field Service Management application featuring GPS and Mobile Communication systems gave Nexterna its place as a 'best in class' business solution leader. We continue to develop, implement and support all Clearview software from our Burlington offices. Providing superior customer satisfaction, better workflow, morale and increased revenues is our common goal. In fact, with over 30 years of Service Operations Industry Experience we look forward to any challenges your team may present. At Nexterna we are reliable; we care, communicate and have a passion for exceptional service.

About Nexterna Clearview

Clearview's time tested and proven functionality is easily adapted to your specific Service Operations and Business Practices. Mobile Access, Route Optimization and Intelligent Automated Scheduling with Integrated Mapping and Graphical Dispatch Board. The Call Center, Integrated Knowledge Base, access to Service History and Asset Lifecycle Maintenance enable predictive performance. Efficiently manage Service Contracts with flexible billing capabilities, SLA measurement, Preventive/Scheduled Maintenance and a well-diversified Inventory Control system. Seamlessly integrate with GPS, Accounting Applications, Messaging and Calendar, Couriers, Vendors, and Taxing Software. Built-in Business Rules with KPI's visible through Financial and Operational Dashboards. Sales features facilitate visibility of Quotations, Rentals and Warranties so you can proactively manage Client and Prospect activity.

Learn more at www.nexterna.com